

European funds for infrastructure



Database updated to December 2021

Geographical breakdown and operations Centre of Excellence

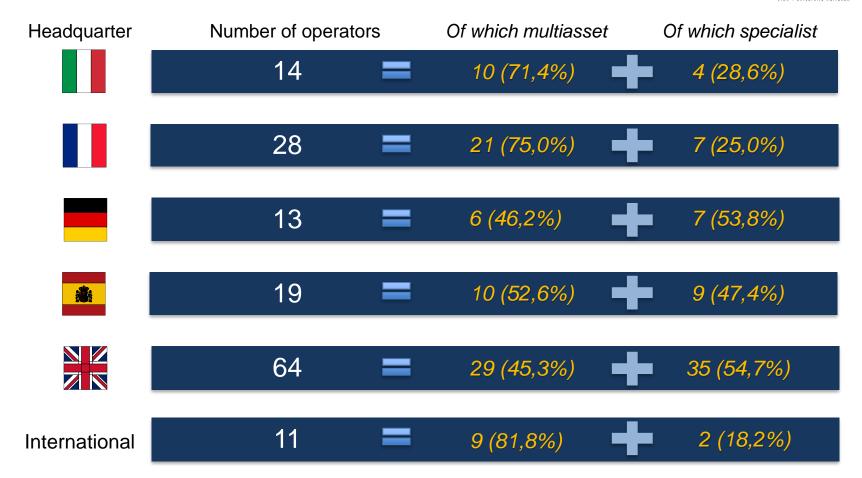


Headquarter	Number of operators	Of which domestic	Of which pan-european
	14	14 (100,0%)	-
	28	13 (46,4%)	15 (53,6%)
	13	1 (7,7%)	12 (92,3%)
	19 =	12 (63,1%)	7 (36,9%)
	64	15 (23,4%)	49 (76,6%)
International	11 =	- +	11 (100,0%)
Total	149 =	55 (36,9%)	94 (63,1%)



Operators by typology



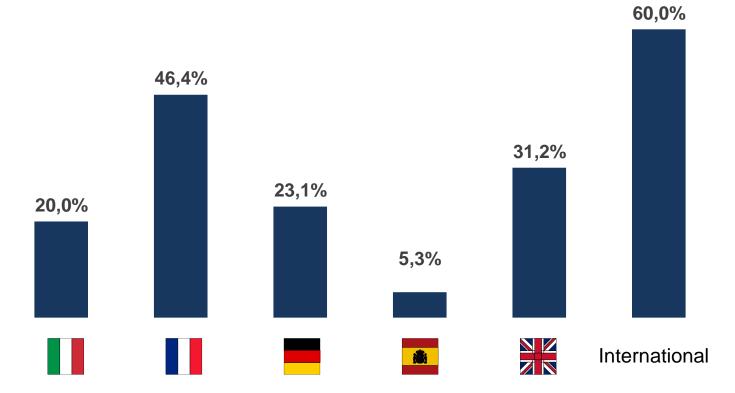




PPP as investment strategy



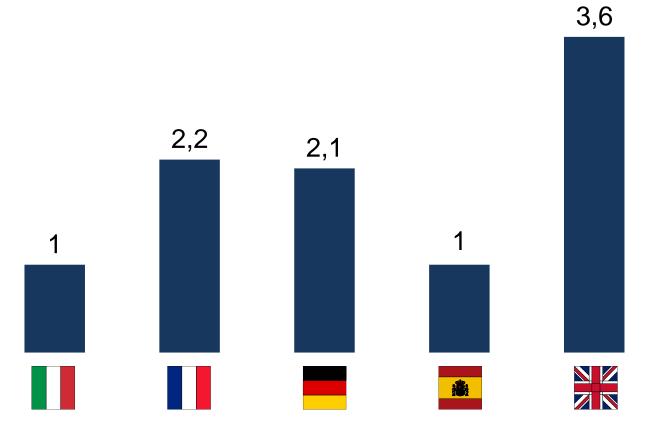
Percentage of infrastructure operators that include PPP projects in their investment strategy





Median AUM per operator (€ bln) (1)





(1) The analysis includes only AUM dedicated to infrastructure investments, excluding data for multi-asset operators should be available only a consolidated AUM including also funding dedicated to traditional private equity funds.



Technical form of investment (1)



Headquarter	Equity-only focused operators	Equity and debt focused operators	Debt-only focused operators
	9 (81,8%)	2 (18,2%)	-
	17 (73,9%)	4 (17,4%)	2 (8,7%)
	11 (84,6%)	2 (15,4%)	-
	16 (89,0%)	2 (11,0%)	-
	50 (80,6%)	12 (19,4%)	-
International	7 (63,6%)	4 (36,4%)	-

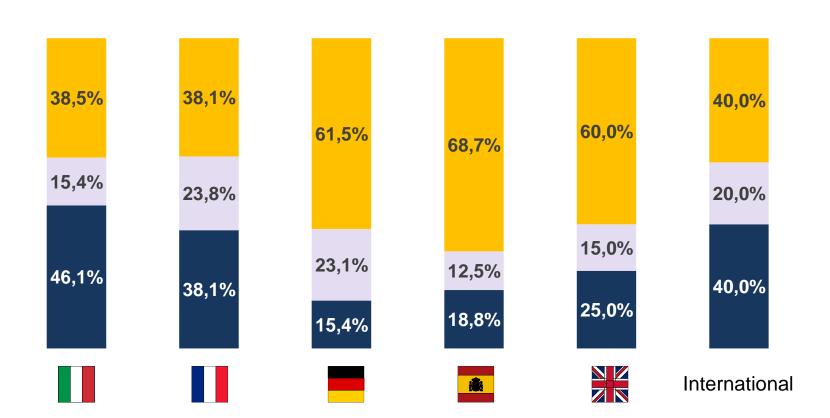
⁽¹⁾ Information available for 11 Italian operators, 23 French operators, 62 British operators, all German operators, 18 Spanish operators, 11 international operators.



Type of investment



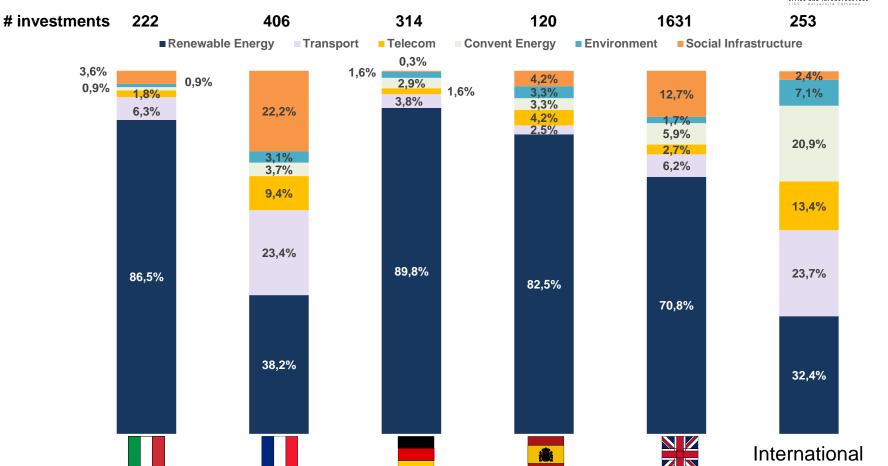






Investments by industry







Investments by geographical market



Active portfolio investments (#)	Headquarter country (%)	Europe (%)	Worldwide (%)
222	99,5	0,5	-
406	51,0	36,7	12,3
314	43,6	51,6	4,8
120	74,2	10,0	15,8
1631	61,9	23,6	14,5



Methodology (1/2)



This documentation uses the ExSUF Research Center's proprietary database⁽¹⁾ dedicated to infrastructure funds.

These players are defined at the European level as "an operator that acquires controlling interests in infrastructure, often related to transportation and communication systems, water and energy facilities, and public institutions, including schools and nursing homes" (Invest Europe).

The database is based entirely on public sources, such as the classifications collected by the national trade associations and the Preqin database, as well as an analysis at the individual operator level on each web portal or other freely accessible documentation.



Methodology (2/2)



The database detects:

- I. infrastructure operators headquartered in Italy, France, the United Kingdom, Spain and Germany, further divided into domestic and pan-european operators depending on whether they operate exclusively in their headquarters countries or in other countries too.
- II. international infrastructure operators active in these markets, headquartered in other countries.
- III. operator typology, interest in Public-Private Partnership (PPP) transactions when it comes to investment strategy, median Asset Under Management (AUM), investment technical form and characteristics (information available through trade associations, databases or declared directly by the operator on its internet portal).
- IV. number of active portfolio investments at the analysis date, investment industries⁽¹⁾ and geographical markets.
- (1) Defined according to the classifications of EDC (European database for the collection of data on private capital promoted by Invest Europe and the main European trade associations).